



Deloitte, EHP and RBSL Conference
“Distribution models for UCITS & AIFs
faced with evolving regulation”

7 February 2013

New Luxembourg Congress Centre Kirchberg

Meeting Room C

Time Frame	Subject	Speaker
08.00 – 08.30	Registration and welcome coffee (NCKK Foyer)	
08.30 – 09.00	Introduction: Navigating the changing distribution and governance landscape with local partners of choice	<p>Lou Kiesch (Partner, Deloitte Luxembourg)</p> <p>Jacques Elvinger (Partner, Elvinger, Hoss & Prussen)</p> <p>Antonio Thomas (Managing Director, RBS Luxembourg S.A.)</p>
09.00 – 09.30	The future of the UCITS industry faced with increasing regulation	Jean-Baptiste de Franssu (Chairman, INCIPIT)
09.30 – 10.30	UCITS Funds: The evolution of distribution models	<p>Moderated by Antonio Thomas (Managing Director, RBS Luxembourg S.A.)</p> <ul style="list-style-type: none"> • David Moroney (Head of Investor Product Structuring and Structured Funds, RBS Markets and International Banking, UK) • Jon Griffin (Managing Director, JP Morgan Asset Management Luxembourg) • Victoria Brown (Conducting Officer, Aberdeen Asset Management Luxembourg) • Noel Fessey (Global Head of Fund Services, Schroders Luxembourg)
10.30 – 11.00	Coffee Break (NCKK Foyer)	
11.00 – 11.20	New distribution opportunities and challenges under AIFMD	Jacques Elvinger (Partner, Elvinger, Hoss & Prussen)
11.20 – 12.20	The future of private placement regimes – the impact of AIFMD	<p>Moderated by Christopher Stuart-Sinclair (Director, Deloitte Luxembourg)</p> <ul style="list-style-type: none"> • Alain Dubois (Chairman, Lyxor Asset Management) • William Gilson (Managing Director, Aviva Investors Luxembourg) • Jean-Marc Goy (Counsel for International Affairs, Commission de Surveillance du Secteur Financier) • Sheenagh Gordon-Hart (Executive Director, Worldwide Securities Services, JP Morgan Europe Limited)
12.20 – 12.50	The European Commission’s regulatory agenda	<p>Presented by Lou Kiesch (Partner, Deloitte Luxembourg)</p> <ul style="list-style-type: none"> • Sheenagh Gordon-Hart (Executive Director, Worldwide Securities Services, JP Morgan Europe Limited) • Marc Saluzzi (Chairman, ALFI)
12.50 – 14.00	Lunch (NCKK Foyer)	



<p>14.00 – 15.00</p>	<p>Workshop sessions:</p> <ul style="list-style-type: none"> <input type="checkbox"/> The future of private placement regimes under AIFMD: country practitioner’s view (Meeting Room C) <input type="checkbox"/> The changing governance landscape under UCITS IV and AIFMD (Meeting Room E) <input type="checkbox"/> The impact of Solvency II for Asset Managers (Meeting Room B) <input type="checkbox"/> The impact of new Regulation on UCITS & AIFs distribution models (Meeting Room D) 	<p>Moderated by Jérôme Wigny (Partner, Elvinger, Hoss & Prussen)</p> <p>Moderated by Revel Wood (Chief Operating Officer, Director of Risk Oversight, RBS Luxembourg S.A.)</p> <p>Moderated by Xavier Zaegel (Partner, Deloitte Luxembourg)</p> <p>Moderated by Shoqat Bunglawala (Managing Director, Goldman Sachs Asset Management, UK)</p>
<p>15.00 – 16.00</p>	<p>Workshop sessions:</p> <ul style="list-style-type: none"> <input type="checkbox"/> The future of private placement regimes under AIFMD: country practitioner’s view (Meeting Room C) <input type="checkbox"/> The changing governance landscape under UCITS IV and AIFMD (Meeting Room E) <input type="checkbox"/> The impact of Solvency II for Asset Managers (Meeting Room B) <input type="checkbox"/> The impact of new Regulation on UCITS & AIFs distribution models (Meeting Room D) 	<p>Moderated by Jérôme Wigny (Partner, Elvinger, Hoss & Prussen)</p> <p>Moderated by Revel Wood (Chief Operating Officer, Director of Risk Oversight, RBS Luxembourg S.A.)</p> <p>Moderated by Xavier Zaegel (Partner, Deloitte Luxembourg)</p> <p>Moderated by Shoqat Bunglawala (Managing Director, Goldman Sachs Asset Management, UK)</p>
<p>16.00 – 16.20</p>	<p>Concluding remarks and feedback from the workshops</p>	<p>Lou Kiesch (Partner, Deloitte Luxembourg)</p>
<p>16.20 Cocktail (NCCK Foyer)</p>		